

## **Stacy G. Freeman, Esq.**

Grant Freeman LLC  
Two Securities Centre, Suite 320  
3500 Piedmont Road NE  
Atlanta, Georgia 30305  
[sfreeman@grantfreemanllc.com](mailto:sfreeman@grantfreemanllc.com)  
Telephone: (404) 880-1470  
Facsimile: (404) 880-1471

### **Work Experience:**

#### *1999 to present*

Legal practice focused primarily on representation of clients in state government affairs, including legislative, regulatory and procurement representation. Clients have included a national property and casualty insurance trade association, national health insurance trade association, life and health carriers, property and casualty carriers, reinsurers, agencies and agents, and entities regulated by, or seeking to do business with, the State of Georgia.

#### *Legislative practice before the Georgia General Assembly*

- registering as a lobbyist
- drafting, tracking and monitoring legislation
- testifying at committee hearings and study committees
- advocating for the passage, revision or defeat of legislation, including within the Governor's Office

#### *Insurance regulatory practice before the Georgia Insurance Department, as well as other state insurance departments*

- company formation and licensing
- rate and form filings
- examinations, enforcement and disciplinary actions
- revision of regulations
- interaction with the Georgia Commissioner, the Chief Deputy Commissioner and staff on a daily basis
- frequent attendance at the national meetings of the National Association of Insurance Commissioners

#### *Vendor lobbyist before Georgia State Agencies*

- representation of clients seeking contracts for services with the State of Georgia

#### *1994 to 1999*

Legal practice focused primarily on representation of Georgia Baptist Health Care System ("System") as an attorney with a law firm that served as the System's outside General Counsel (general corporate, regulatory compliance, EEOC and workers' compensation, litigation, and real estate representation). The System was a non-profit and tax exempt entity comprised of a 500 bed hospital and campus in downtown Atlanta, various community hospitals throughout the state of Georgia as well as nursing homes, medical office buildings and related facilities.

### *Healthcare practice*

- provider contracting, including compliance with Stark and anti-kickback laws
- operational and compliance matters, including Institutional Review Board requirements
- insurance regulatory compliance for Provider Sponsored Health Care Corporation (“PSHCC”)
- employment matters including EEOC and workers’ compensation
- medical malpractice and general defense litigation
- medical real estate acquisition, financing, development and leasing
- Certificate of Need compliance, including Change in Ownership (“CHOW”) issues
- Medicare/Medicaid reimbursement, including cost-report appeals before the Provider Reimbursement Review Board

### **Representative Clients (past and present):**

#### **Agents and Agencies:**

- HomeServices of America, Inc. (A Berkshire Hathaway Affiliate), regulatory counsel
- OMNI Insurance Services, Inc., nationwide regulatory counsel
- Willis North America Inc., Georgia regulatory counsel

#### **Life and Health:**

- Aetna U.S. Healthcare of Georgia, Inc., Georgia participating counsel for regulatory approval of acquisition of Prudential Healthcare Plan of Georgia, Inc.
- America’s Health Insurance Plans (“AHIP”), Georgia legislative and regulatory counsel
- Amerigroup, Georgia regulatory counsel
- Arcadian, Georgia regulatory counsel
- Association & Society Insurance Corporation (“ASI”), Georgia procurement counsel
- Assurant Health, Georgia legislative and regulatory counsel
- Blue Cross Blue Shield of Georgia, Georgia regulatory counsel
- The Dental Care Plus Group, Georgia regulatory counsel
- EON Health, Inc., Georgia regulatory counsel
- Gateway Shared Health, Inc., Georgia regulatory counsel
- Humana Employers Health Plan of Georgia, Inc., Georgia regulatory counsel
- The Phoenix Companies, Inc., Georgia legislative counsel
- Primerica Life Insurance Company, Georgia regulatory counsel

#### **Property and Casualty:**

- American Family Insurance, Georgia legislative and regulatory counsel
- Assurant, Inc., Georgia legislative and regulatory counsel
- Commissioner of Insurance of the State of Georgia as Liquidator, Special Assistant Attorney General
- Continental Casualty Company (“CNA”), Georgia legislative counsel
- Federal Insurance Company (Chubb), Georgia regulatory counsel
- GEICO, Georgia regulatory counsel
- Georgia Captive Insurance Association, Inc., Georgia legislative counsel
- The Hanover Insurance Company, Georgia regulatory counsel
- Kemper, Georgia regulatory counsel
- MAG Mutual Insurance Company, Georgia regulatory counsel
- Property Casualty Insurers Association of America (“PCI”), Georgia legislative and regulatory counsel
- Safe Auto Insurance Company, Georgia regulatory counsel
- Travelers, Georgia regulatory counsel

**Reinsurance:**

- Munich American Reassurance Company, Georgia legislative counsel
- Ontario Reinsurance Company, Ltd., Georgia regulatory counsel
- Zurich North America, Georgia regulatory counsel

**General:**

- City of Atlanta, Department of Watershed Management, Georgia legislative counsel
- Georgia Baptist Health Care System, former legal counsel - attorney with law firm that served as outside General Counsel
- Georgia-Pacific, lobbyist for passage of Georgia asbestos and silicosis medical criteria tort reform legislation. Presented legislation and testified during relevant legislative hearings, worked with legislative sponsors and other legislators regarding strategy and amendments, and also with the Governor's Executive Counsel and staff.
- Global Money Remittance, Georgia regulatory counsel
- Guaranteed Asset Protection Alliance, sole lobbyist for passage of debt cancellation legislation (O.C.G.A. §§ 33-63-1 to 9), Georgia legislative counsel
- Infinite Energy, Inc., Georgia legislative counsel
- Intellergy Solutions, Georgia procurement counsel
- StoneWater Mortgage Corporation, Georgia regulatory counsel

**Employment:**

- *May 2009 to present*  
Grant Freeman LLC, Member  
Atlanta, Georgia
- *December 2006 to May 2009*  
Troutman Sanders LLP, Of Counsel  
Troutman Sanders Strategies, Director  
Atlanta, Georgia
- *October 2003 to December 2006*  
McKenna Long & Aldridge LLP (now known as Dentons US LLP), Of Counsel  
Atlanta, Georgia  
(merger of practice group from Arnall Golden Gregory LLP)
- *January 1998 to October 2003*  
Arnall Golden Gregory LLP, Of Counsel  
Atlanta, Georgia  
(merger with Duvall, McCumber & Doverspike, P.C.)
- *January 1994 to December 1998*  
Duvall, McCumber & Doverspike, P.C., Associate  
Decatur, Georgia

**Education:**

- Mercer University, J.D., 1993  
Macon, Georgia
- Emory University, B.A., 1990  
Atlanta, Georgia

**Presentations/Industry Activity:**

- The Seminar Group, accredited continuing legal education seminars, Presenter on Georgia General Assembly and insurance legislation

- State Lobbying Compliance seminar, accredited continuing legal education seminar, Presenter on state campaign, election and lobbying laws
- Medical Records Privacy seminar, continuing education seminars for medical records custodians, Presenter
- SERA Conference 2007, Inc., President and Co-Chair at the request of Commissioner Oxendine, educational conference for insurance industry participants and the regulators in the fourteen states in the Southeastern Zone of the National Association of Insurance Commissioners

**Memberships:**

- State Bar of Georgia
- U.S. District Court for the Northern District of Georgia
- Georgia Supreme Court
- Georgia Court of Appeals
- Georgia Chamber of Commerce, Government Affairs Council
- Federation of Regulatory Counsel ([www.forc.org](http://www.forc.org))(nationwide association of peer reviewed attorneys specializing in insurance regulatory law)
- Georgia Professional Lobbyists Association
- The Children's School, Trustee
- Haygood Memorial United Methodist Church, Staff-Parish Relations Committee member, Stewardship Committee Chair (past), Finance and Stewardship Committee member (past)

**Personal Information:**

- Born 1968, Newnan, Georgia
- Married with two children

*References available upon request.*